## BALANCE SHEET

As at Mar 31th 2010

| Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: |
| ASSETS | Code | Beginning Balance | Ending Balance |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 879,218,541,220 | 914,828,473,655 |
| I. Cash and cash equivalents | 110 | 96,290,232,583 | 209,967,674,177 |
| 1. Cash | 111 | 96,290,232,583 | 151,967,674,177 |
| 2.-Cash equivalents | 112 |  | 58,000,000,000 |
| II. Short-term financial investments | 120 | 15,--300,--900,--900 | 15,300,000,000 |
| 1. Short-term investments | 121 | 15,300,000,000 | $15,300,000,000$ |
| 2. Provision for devaluation of short--term security investments | 129 |  |  |
| III. Receivables | 130 | 322,217,088,166 | 333,781,035,976 |
| 1-Trade accounts re--------------1vables | 131 | 301,790,201,943 | $313,778,577,707$ |
| 2. Advances to suppliers | 132 | 19,622,157,978 | 18,850,212,538 |
| 3. Short-term internal receivables | 133 |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 804,728,245 | 1,152,245,731 |
| 6. Provision for short-term bad receivables | 139 |  |  |
| IV. Inventories | 140 | 410,068,017,713 | 334,239,891,853 |
| 1. Inventories | 141 | 425,432,952,717 | 355,061,759,269 |
| 2. Provision for devaluation of inventories | 149 | (15,364,935,004) | (20,821,867,416) |
| V.Other short-term assets | 150 | 35,343,202,758 | 21,539,871,649 |
| 1. Short-term prepaid expenses | 151 | 534,537,773 | 608,820,078 |
| 2. VAT deductible | 152 | 23,961,265,923 | 10,315,619,657 |
| 3. Tax and accounts receivable from State budget | 154 | 1,869,486,316 | 1,496,010,723 |
| 4. Other short--erm assets | 158 | 8,977,912,746 | 9,119,421,191 |
| B. LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 | 620,612,996,656 | 601,428,190,243 |
| I. Long------------------s | 210 | - | ----------------- |
| 1.-Long-term receivables from customers | 211 |  |  |
| 2.-Capital receivable---------------- | 212 |  |  |
|  | 213 |  |  |
| 4. Other long-term receivables | 218 |  |  |
|  | 219 |  |  |
|  | 220 | 586,509,360,918 | 569,140,010,538 |
| 1.-Tangible fixed assets | 221 | 506,352,635,713 | 514,833,994,879 |
| -----------------1 | 222 | 649,061,581,185 | 640,505,272,657 |
| --Accumulated depreci----------1ion | 223 | (142,708,945,472) | (125,671,277,778) |
| 2.-Finance le-----------------1 | 224 | ------------------- | ------------------- |
| -----------------1 | 225 |  |  |
| --Accumulated depreci----------1ion | 226 |  |  |
| 3--Intangible fixed assets | 227 | 34,-------------7809 | 34,-915,--777,----- |
| ---istorical cost | 228-- | 35,976,437,301 | 35,878,937,301 |
| --Accumulated depreciation | 229-- | (1,087,727,863) | (963,560,251) |
| 4. Construction in progress expenses | 230-- | 45,268,015,767 | 19,390,638,609 |
| III. Property investment | 240 | --------------------------- | ----------------- |
| ----------aistorical cost | 241 |  |  |
| -Accumulated depreciation(*) | 242 |  |  |
| IV.Long-term financial investments | 250 | 10,000,000 | 10,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2.Investment in joint-venture | 252 |  |  |
|  | 258 | 10,000,000 | 10,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |
| V. Other long-term assets | 260 | 34,093, 635,738 | 32,278,179,705 |
| 1. Long-term prepaid expenses | 261 | 16,587,838,391 | 17,594,333,935 |
| 2. Deferred income tax assets | 262 | 5,052,424,461 | 2,613,223,603 |
| 3. Others | 268 | 12,453,372,886 | 12,070,622,167 |
| TOTAL ASSETS | 270 | 1,499,831,537,876 | 1,516,256,663,898 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 | 659,269,198,089 | 839,364,459,048 |
| I. Short-term liabilities | 310 | 435,157, 476,284 | 628,513,866,675 |
| 1. Short-term borrowing and debts | -311 | 204,870,455,878 | 399,402,059,691 |
| 2. Trade accounts payable | -312 | 179,568,002,605 | 168,013,169,506 |
| 3. Advances from customers | -313 | 905,825,615 | 1,195,641,514 |
| 4. Taxes and liabilities to State budget | 314 | 18,117,004,880 | 21,899,615,883 |
| 5. Payable to employees | 315 | 18,187,562,027 | 24,042,250,476 |
| 6. Payable expenses | 316 | 527,205,307 | 1,148,887,790 |
| 7. Accounts payables-Affiliate | 317 |  |  |
|  | 318 |  |  |
| 9. Other short-term payables | 319 | 5,492,038,816 | 4,004,047,564 |
| 10. Provision for short-term liabilities | -320 |  |  |
| 11. Bonus and welfare fund | -323-1-3-1-3 | 7,489,381,156 | 8,808,194,251 |
| II. Long-term liabilities | 330 | 224,111,721,805 | 210,850,592,373 |
| 1. Long-term accounts payables---------- | -331 |  |  |
| 2. Long-term accounts payables-Affiliate | -332 |  |  |
| 3. Other long-term payables | -333 |  |  |
| 4. Long-term borrowing and debts | -334 | 222,807,-486,693 | 209,822,118,693 |
| 5. Deferred income tax | -335 |  |  |
| 6. Provision for unemployment allowance | -336 | 1,304,235,112 | 1,028,473,680 |
| 7. Provision for long-term liabilities | -337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | ---- | 804,672,145,317 | 642,319,399,270 |
|  | ---10 | 804,672,145,317 | 642,319,399,270 |
|  | --11--1 | 353,280,000,000 | 325,680,000,000 |
| 2. Capital surplus | 412 | 191,808,000,000 | 92,448,000,000 |
| 3. Other capital of owner | -13 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5.-Assets revaluation------------1iffere | --715 |  |  |
| 6. Foreign exchange difference | -416 | (5,431, 815,312$)$ | 861-----------971 |
| 7. Investment and development fund | 417 |  |  |
| 8. Financial reserve fund | -118 |  |  |
|  | -419 | 136-774,-704 | 136,--------74 |
| 10. Retained profit | - | 264,-879,-186,-025 | 223,------------169 |
|  | 421 |  |  |
| II. Budget sources | -330 | - | - |
| 1. Bonus and welfare fund | -431 |  |  |
| 2. Budgets | --32- |  |  |
| 3. Budget for fixed asset | - 433 |  |  |
| C.MINORITY INTEREST | -500--- | 35,890,194,470-------1--10-1 | 34,-772,-805,580 |
|  |  |  |  |
| TOTAL RESOURCES | 440 | 1,499,831,537,876 | 1,516,256,663,898 |

OFF BALANCE SHEET ITEMS

| ITEMS | Note | Beginning Balance | Ending Balance |
| :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  |  |  |
| 2. Goods held under trust or for processing |  |  |  |
| 3. Goods received on consignment for sale |  |  |  |
| 4. Bad debts written off |  |  |  |
| 5. Foreign currencies: |  |  |  |
| - USD |  | 5,410,561.40 | 4,864,228.68 |
| --EUR |  | 429.68 | 432.41 |
| 6. Subsidies of state budget |  |  |  |

INCOME STATEMENT
Quarter 1 / 2010

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1 |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 | VI. 1 | 683,491,252,959 | 692,911,701,868 |
| 2. Deductions | 02 | VI. 1 | 597,289,119 | 6,974,610,571 |
| 3. Net sales and services | 10 | VI. 1 | 682,893,963,840 | 685,937,091,297 |
| 4. Cost of goods sold | 11 | VI. 2 | 566,800,895,307 | 587,050,856,429 |
| 5. Gross profit | 20 |  | 116,093,068,533 | 98,886,234,868 |
| 6. Financial income | 21 | VI. 3 | 22,839,235,071 | 10,997,562,952 |
| 7. Financial expenses | 22 | VI. 4 | 20,559,168,365 | 29,148,616,372 |
| Include: Interest expense | 23 |  | 11,731,044,295 | 17,162,836,896 |
| 8.-Selling expenses | 24 | VI. 5 | 58,990,062,227 | 33,026,065,810 |
|  | 25 | VI. 6 | 10,868,035,410 | 5,864,030,975 |
| 10. Net operating profit | 30 |  | 48,515,037,602 | 41,845,084,663 |
| 11. Other income | 31 | VI. 7 | 1,102,876,465 | 1,452,428,379 |
| 12.-Othere--------- | 32 | VI. 8 | 98,255,850 | 305,072,834 |
| 13. Other profit | 40 |  | 1,004,620,615 | 1,147,355,545 |
| 14. Profit before tax | 50 |  | 49,519,658,217 | 42,992,440,208 |
| 15. Current corporate income tax expenses | 51 |  | 9,689,312,789 | 4,795,358,036 |
| 16. Defrred corporate income tax expenses | 52 |  | (2,439,200,858) |  |
| 17. Profit after tax (60-50-51) | 60 |  | 42,269,546,286 | 38,197,082,172 |
| 17.1 Minority Interest | 61 |  | 583,576,956 | 3,142,361,532 |
| 17.2Profit after tax of parent company' stockholders | -62 |  | 41,685,969,330 | 35,054,720,640 |
| 18. EPS (VND/share) | 70 | VI. 9 | 1,220 | 1,168 |

CASH FLOW STATEMENT
Quarter 1 / 2010 (Indirect method)
Unit: VND

| Items | Code | Quarter 1/2010 |
| :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| 1. Profit before tax | 01 | 49,519,658,217 |
| 2. Adjustment in accounts |  |  |
| Fixed assets depreciation | 02 | 17,164,247,047 |
| Provisions | 03 | $(5,456,932,412)$ |
| Unrealized foreign exchange difference loss/gain | 04 | 3,772,368,000 |
| Loss from liquidating fixed assets and down construction expenses | 05 | (140,575,199) |
| Interest expenses | 06 | 11,731,044,295 |
| 3. Operating profit before the changes of current capital | 08 | 76,589,809,948 |
| Changes in accounts receivable | 09 | $(4,028,530,467)$ |
| Changes in inventories | 10 | $(69,093,214,936)$ |
| Changes in trade payables | 11 | 2,096,449,522 |
| Changes in prepaid expenses | 12 | 1,080,777,849 |
| Paid interest | 13 | $(12,014,763,542)$ |
| Paid corporate income tax | 14 | $(11,196,379,896)$ |
| Other receivables | 15 |  |
| Other payables | 16 | (7,330,139,079) |
| Net cash provided by (used in) operating activities | 20 | (23,895,990,602) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | $(32,180,749,870)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 65,000,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |
| 5. Cash paid for joining capital in other companies | 25 |  |
| 6. Withdrawal of capital in other companies | 26 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 | 135,510,378 |
| Net cash used in investing activities | 30 | (31,980,239,492) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 126,960,000,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 125,623,656,432 |
| 4. Cash paid to principal debt | 34 | (310,942,260,245) |
| 5. Cash paid to financial lease debt | 35 |  |
| 6. Dividend, profit paid for owners | 36 | $(25,850,000)$ |
| Net cash (used in) provided by financing activities | 40 | (58,384,453,813) |
|  |  |  |
| Net cash during the period | 50 | (114,260,683,907) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 209,967,674,177 |
| Influence of foreign exchange fluctuation | 61 | 583,242,313 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 96,290,232,583 |

